M Dyn Pro



Cloud

- Implement Sales Cloud
- Implement Experience Cloud
- Implement Data Cloud/AI
- Implement Service Cloud
- Implement CRM Analytics

- Sales, Service & Experience Clouds
- Health Cloud
- CPQ, Revenue Cloud, Tableau

- Agentforce Data Cloud/Al
- Marketing Cloud & Customer 360
- MuleSoft & CRM Analytics

CUSTOMER SIZE

Enterprise, MID-CMCRL

INDUSTRY VERTICAL

Healthcare

SALESFORCE PRODUCTS

Sales Cloud Experience Cloud Service Cloud CRM Analytics

SERVICES

SF Admin Support Custom Development Strategic Advisory

SALESFORCE LICENSES

700

ENGAGEMENT LENGTH 4 Yrs +



Davita Partners with Cloudalyze to Keep Salesforce at the Center of Operations

Original Challenges

- Inefficient, Fragmented Automation Landscape.
- · High Onboarding & Compliance Costs.
- Delays in Government Form Processing.
- Siloed Data Hindering Competitor Analysis.

Cost Optimization

Operational Cost Saving

35% 90%

- Streamlined onboarding, government form submission, and labor law workflows.
- Leveraged Salesforce to centralize and standardize compliance processes.
- Improved processing speed and reduced manual errors.

Competitive Insights

Data Quality Increase

30% 80%

- Developed dynamic competitor analysis dashboards leveraging Salesforce.
- Consolidated external market data and internal performance metrics.

Operational Efficiency

Efficiency Increase

30% 80%

- Built emergency logistics solution using Salesforce Integrated tools.
- Reduced response time by 50%, enhancing operational agility